

Neil Kelly Company General Manager Home Repair / Home Performance Division

In 1947, Neil Kelly Co. began with the belief that remodeling is a way to strengthen communities, slow the need for expanding suburban development, and keep quality houses alive for years to come. Neil Kelly Company is a national leader in the home remodeling, repair and custom home industry dedicated to quality products, customer service and environmental sustainability. We are seeking a General Manager for our Home Repair / Home Performance division headquartered in Portland, Oregon.

The Neil Kelly Handyman Home Repair Team tackles repair, replacement and updating jobs. From repairing dry rot and leaks to replacing a shower; from hanging a heavy mirror to replacing windows. Our new Home Performance Division tests homes from wall to wall, attic to basement to find ways to dramatically increase comfort levels and reduce energy usage.

This is a senior level position with full profit and loss responsibility for the division. Reporting to the President, the individual selected will lead a team of 30 in our Portland office. The General Manager will hire, train and coach existing staff to the highest levels of performance. He or she will plan, assign and supervise sales, customer service, carpenters and installers. This position is also responsible for providing sales forecasts and producing sales reports to help guide company strategy.

QUALIFICATIONS

The ideal candidate will have a degree in business or related field and:

- Successful experience growing a business and leading a sales team.
- Experience in the residential construction industry.
- Knowledge of and passion for socially responsible business practices and the triple bottom line.
- Track record of building strong teams.
- Residential building experience highly desirable but not required.

PERSONAL AND PROFESSIONAL CHARACTERISTICS

The ideal candidate will:

- Be entrepreneurial.
- Be an exceptional leader with a collaborative management style.
- Be a person of unquestioned integrity whose values, ideas and behavior mirror those of Neil Kelly Co.

- Have a strong public presence – articulate, optimistic and energetic – with the ability to motivate and inspire people at all levels.
- Have strong communications skills and be effective in communicating externally and internally.
- Be innovative, creative and entrepreneurial.
- Be capable of setting high standards for his or her team and create a culture of accountability.
- Be flexible, adaptable and comfortable with ambiguity.
- Have a great sense of humor.

All interested candidates should send cover letter and resume to: Neil Kelly Company c/o MBL Group, Attn: Jim Morris, 111 SW Columbia Street, Suite 1010, Portland, OR 97201-5844, fax (503) 224-6707 or email employment@mblgroup.com